



## National & Regional Accounts

Our National Account Team provides a single point of contact for lighting, controls, switchgear, and other common electrical products for our National and Regional account customers. Our growing list of clients include commercial, hospitality, retail, institutional, and healthcare customers.

At Independent Electric Supply, we specialize in new store construction, retrofit projects, project management, and the latest energy efficient product solutions. We work with the utilities in your serving area to identify project incentives, improving your ROI and reducing project cost. This results in significant savings through consistent pricing, streamlined ordering and one dedicated point of contact for increased customer service and satisfaction which reduces your Total Cost of Ownership.

### Control Costs

Control costs by consolidating your purchasing power with a national pricing agreement on the products you specify. We can help with identifying the most energy efficient product solutions and local utility rebates.

### Control the Construction Schedule

Control your construction schedule with our Project Management Services Team and dedicated inventory to ensure timely delivery of your material where and when you need it.

### Control the Quality of Your Specified Products

We partner with the “Best In Class” lighting, control, and switchgear manufacturers to insure the efficiency and quality of our product portfolio is simply the best. Our Energy Services Business Team will insure that every project application is matched with the latest in available technology.

### Customer Testimonials:



*“Margaritas had already spent a good deal of time trying to find an LED solution for our restaurants. We wanted a distributor partner that had the product expertise and could manage potential warranty issues. The team from Independent Electric Supply found a manufacturer and provided us samples for a pilot test in one of our restaurants. The pilot was a huge success and they became our consulting partner. They understood the products, applications and were able to manage the utility incentives for Margaritas.”*

Kelly Barker, Margaritas Restaurants



*With 11 stores in the state of Massachusetts, Bob's Stores was looking for an LED lighting solution delivering both improved color rendering, while at the same time, reducing energy consumption. Independent Electric Supply was able deliver a solution that exceeded this customersa expectations.*



*“Independent Electric Supply was able to identify LED lighting products that met or exceeded performance expectations. As a result, we selected them as one of two suppliers for the LED retrofit project in sixty-one Massachusetts restaurants. They brought product expertise, lighting energy audits and utility incentives to us that were vital to getting this project approved and funded.”*

Phil Gagne, Facilities Manager,  
The Ninety Nine